



WHAT ARE THE CONSEQUENCES OF CONTINUOUS COLLABORATION?

INSTITUTE OF SOCIAL VALUE 10.07.25

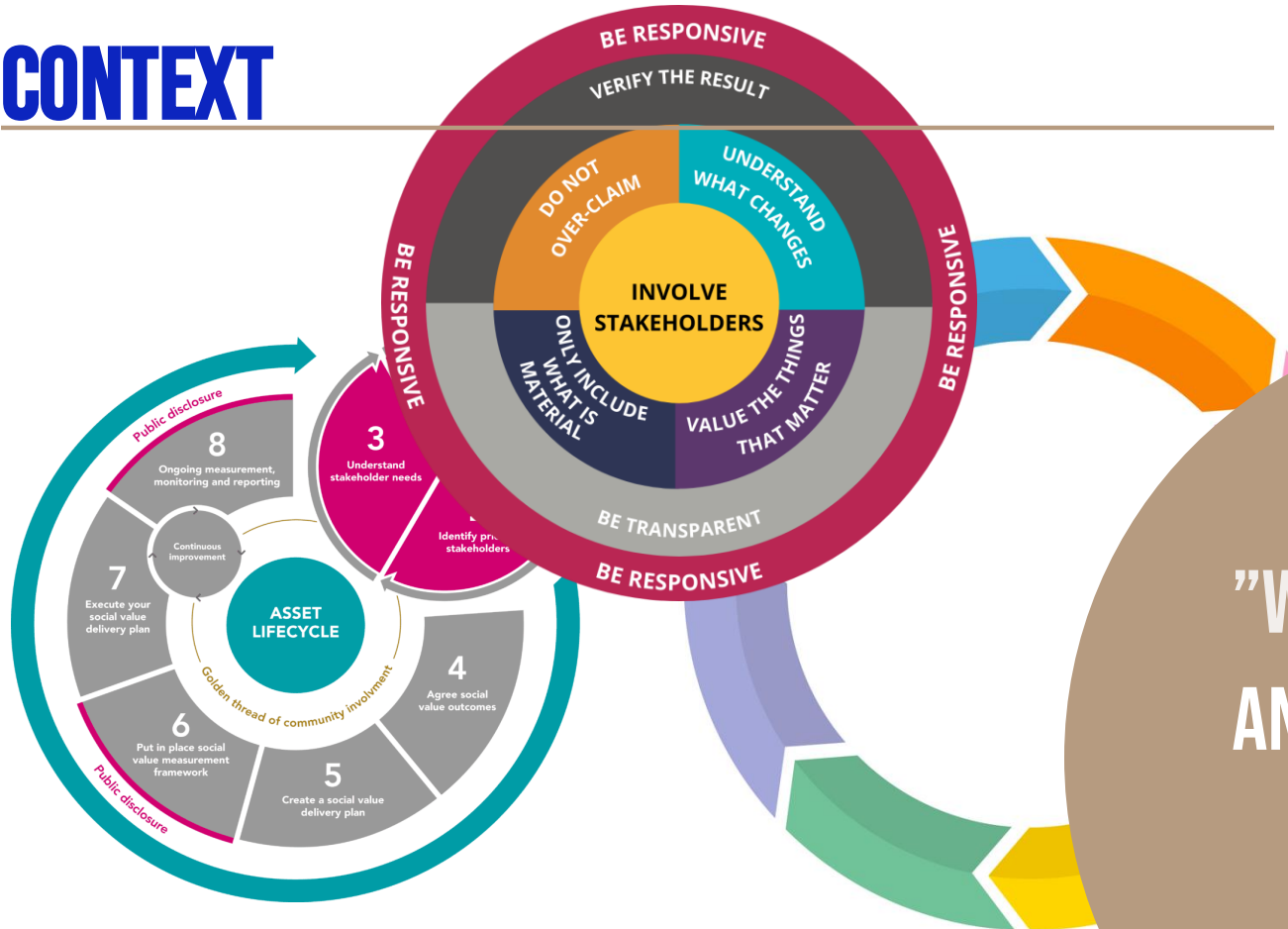


...IN THE BUILT ENVIRONMENT

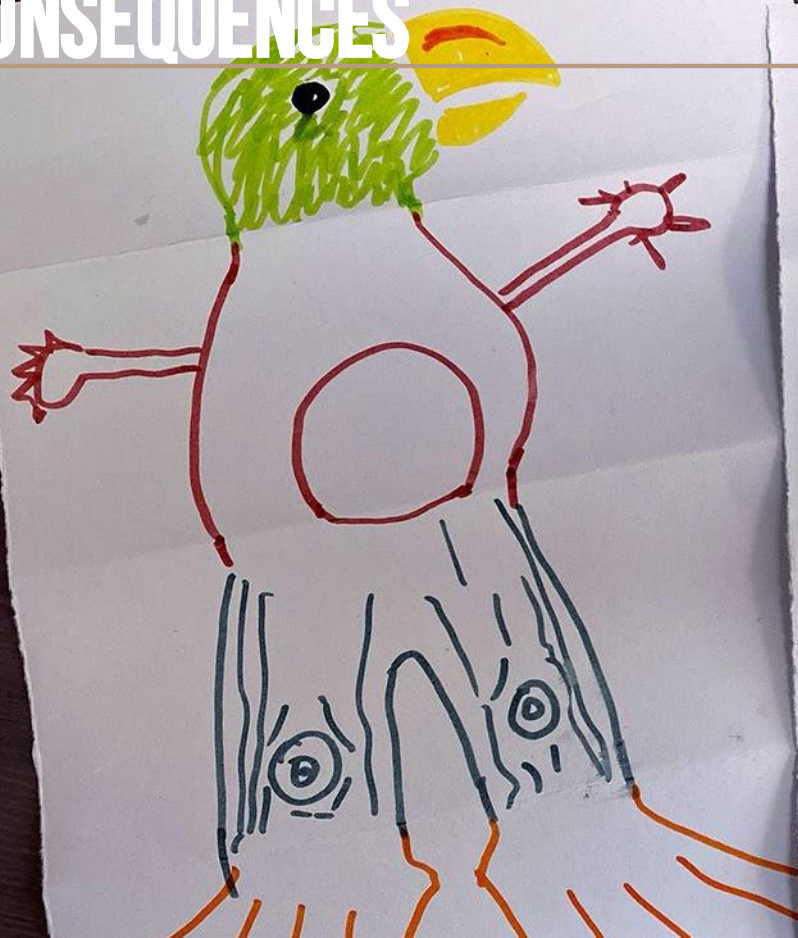
- Inform conversations and decisions throughout the full project lifecycle, from conception to operation.
- Focus on quality social outcomes for the development's stakeholders, not quantity (outputs).
- Measure change, both positive and negative, for the development's stakeholders.



CONTEXT

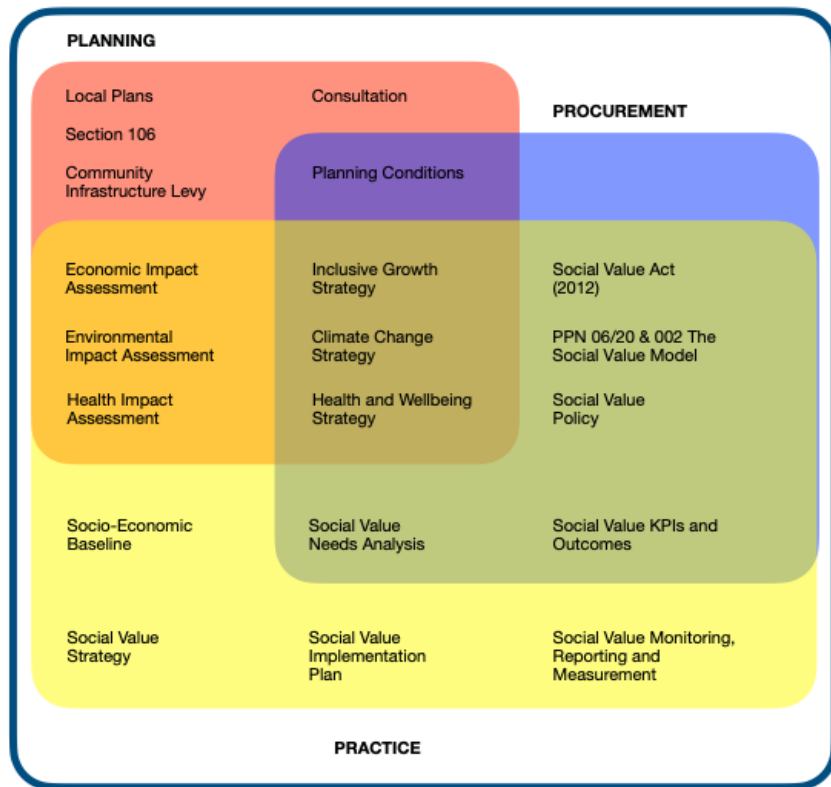


CONSEQUENCES



IS THE WHOLE
GREATER THAN THE
SUM OF ITS PARTS?

CONTINUITY OF INFLUENCE AND AMBITION



RIBA 0 - STRATEGIC DEFINITION

1. Define “local.”
2. Identify and involve key internal and external stakeholders and their role. (Social Value Infrastructure)
3. **Understand your influence and the levers you can pull.**
4. Articulate your ambition.
5. Social Value ambition as the “golden thread.”

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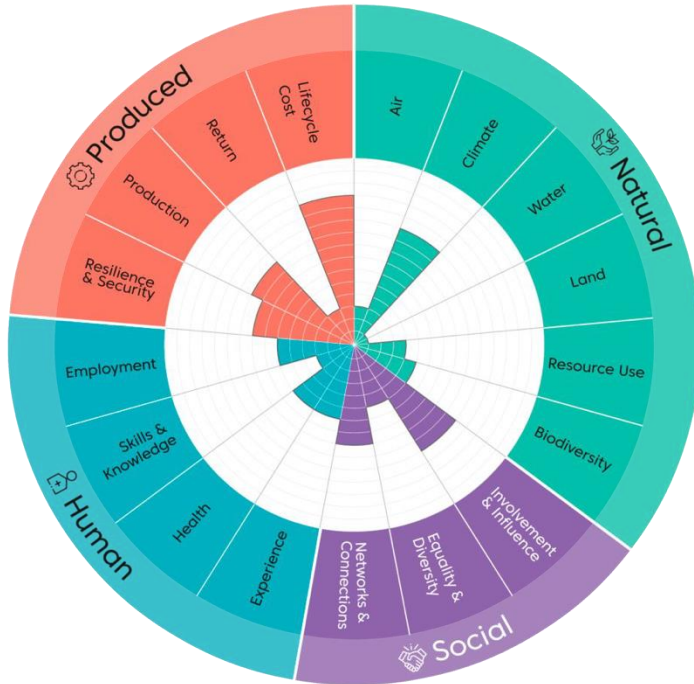
CONTINUITY OF UNDERSTANDING



RIBA 1 – PREPARATION & BRIEFING

1. Involve stakeholders to understand what matters.
2. Refine your ambition and move towards agreed objectives.
3. Align objectives to your influence and the levers you can pull, be transparent.
4. Identify cross-sector expertise and provision that can add value.
5. Map the *Beneficiary Journeys* and align with provision.

CONTINUITY OF DECISION MAKING



RIBA 2/3 – CONCEPT DESIGN & SPATIAL COORDINATION

1. Understand what can/can't be changed. Identify your baseline.
2. **Define and Benchmark** Social Value KPIs, outputs and outcomes, informed by demand and need.
3. Understand the ambitions, outputs and outcomes of potential partners operating within the locality.
4. Be responsive and appraise options using Value-Based Decision Making.

CONTINUITY OF DECISION MAKING



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CONTINUITY OF SUPPORT



RIBA 4 – TECHNICAL DESIGN

1. **Share your ambitions with prospective contractors and their supply chains.**
2. Provide support through Social Value Infrastructure and public/VCSE partners.
3. Embed Social Value within the procurement processes from market engagement to tendering and award.

CONTINUITY OF SUPPORT

Main Contractor Requirements Matrix
12 Oct 2016

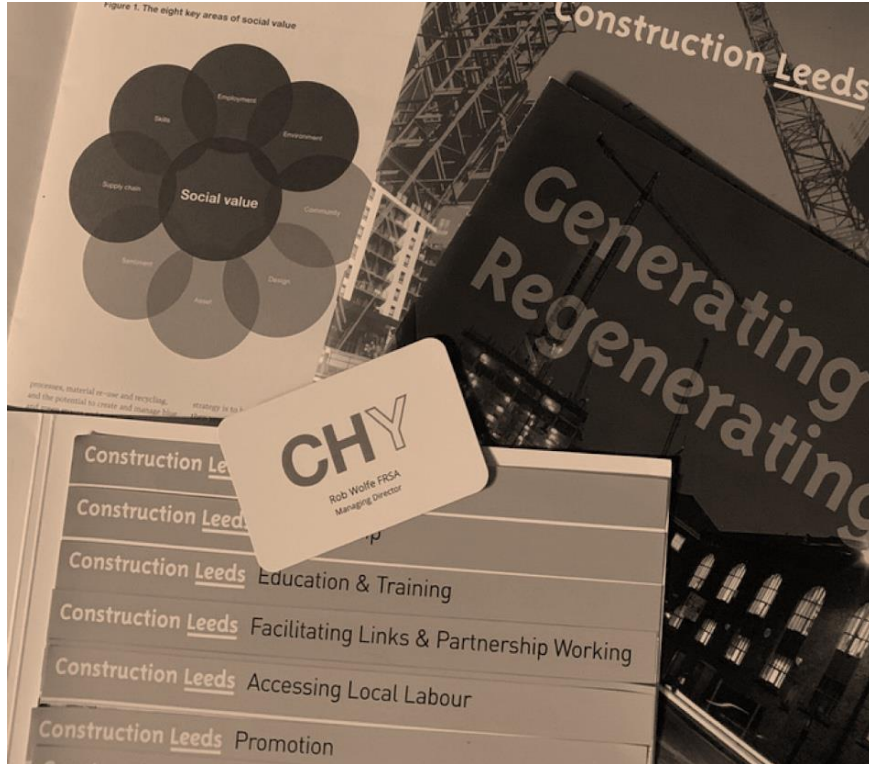
	Main Contractor	Aggregate Industries	BAM Construc
Company Information	Name	E	E
	Registration Number	E	E
	Existing Address	E	E
	Min Length of Trading	NR	3yr
Turnover	No. of Previous Years Experience	NR	3yr
	Turnover Projection Required	D	1yr
	Individual Trade Turnover	D	E
	Financial Health Check	E	E
Works/Trade	Main Trade Description	E	E
	Min Price of Works Undertaken	E	E
	Max Price of Works Undertaken	E	E
	No. of Recent Project References Req'	D	3, D
Insurances	Employer Liability Insurance	£10m, E	£5m project spe D
	Public Liability Insurance	£5m, E	£5m project spe D
Company Accreditation	CHAS	NR	n
	Construction Line		
	ISO 9001		
	ISO 14001		
	Avetta		
	Builder's Profile		
	Achilles		
	H&S Policy		



RIBA 4 – TECHNICAL DESIGN

1. Share your ambitions with prospective contractors and their supply chains.
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CONTINUITY OF CONSISTENCY



RIBA 5 – MANUFACTURING & CONSTRUCTION

1. Collaborate with other developers, main contractors and their supply chains operating within the same locality.
2. Continue support throughout manufacturing, construction and assembly.
3. Monitor, report and measure outputs transparently.
4. Capture potential outcomes to understand what *might* change.

CONTINUITY OF LEARNING



RIBA 6 - HANDOVER

1. Evaluate the social value enabled through the development. Be imperfect but explained, evidenced and transparent.
2. Capture outcomes to understand what **has** changed for the development's stakeholders, **and why**.
3. Use the original ambitions and objectives to Inform surveys and identify what has changed **and why**?
4. Identify what adaptations have been made throughout RIBA 0-6 **and why**?
5. **Share what has and has not worked, and why?**
6. **Use the findings to inform future value-base decisions.**

CONTINUITY OF COLLABRATION



RIBA 7 – IN USE

1. Restart from RIBA Stage 1 with end users.
2. Feedback and share learning, challenges and best practice with all internal and external stakeholders including project partners, contractors and their supply chains.

RIBA 8 - CHANGE OF USE?



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THANK YOU

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